Bring more leads to your restaurant with little to no money

Restaurant online marketing strategies for 2020

by Juju Gurgel



Introduction

The restaurant business is one of the largest in America, with over \$860 billion in sales for the year of 2019, but my question to you is: are you seeing part of those sales?

Big brands like Olive Garden, Outback Steakhouse, Red Lobster and many others have a huge budget to invest on branding and marketing but how do you, small and medium size local restaurants, get in front of consumers without breaking the register?

In this class we will discuss how to reach consumers by using a budget you can actually afford because it will be created and decided by you!

We will be discussing ways to attract the attention of local consumers as well as visitors who are coming from all over the world and are looking for a place to dine at because the more attention you get the more tables you will sit.

You will also find ways to organically rank higher in search engines by doing simple tasks and asking for the help of your current and satisfied customers.

Whether you are a restaurant owner or a manager trying to increase your sales, the steps mentioned in this class can be implemented today, requires very little marketing and online skills and best of all, requires little to no money!

Did You know that...

- * 9 in 10 consumers say they enjoy going to restaurants?
- * 3 in 4 consumers say dining out with family and friends is a better use of their leisure time than cooking and cleaning up?
- Two-thirds of consumers say their favorite restaurant foods provide flavors they can't easily duplicate at home.
- * 4 in 10 consumers say restaurants are an essential part of their lifestyle.

Information provided by restaurant.org

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Branding

Branding focuses on who your restaurant is and the history along with the culture. Couple of questions you can ask about your business to figure the best way to brand it are :

- What is the story of the business?
- How and why did you start a restaurant business?
- Does your business have a specific culture?
- Is there something that your company does that stands out from others; a signature birthday song, an instagrammable spot at your restaurant or even a special tradition?
- What does the restaurant represent and what is the image you want people to have of your business?



nature like environment where they can enjoy organic meals, then your dining area should be free of clutter and include plants and light colors and minimum to no noise in order to promote the peaceful feeling and vibe you want your customers to have while at your restaurant.

Now, if you are a local family restaurant with traditional recipes and a great story to tell

With those questions in mind you will be able to develop a mission statement a formulate a culture for your business. Once you have a mission statement and a culture you would like to implement for your business then think about ways you can translate that into your physical location.

Use the dining room to tell a story, either by using pictures and or quotes, wall paintings, awards but keep in mind of culture of your business.

For example, if your mission statement is to provide your customers with a peaceful and



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then by all means let your restaurant reflect that. Do let people know you parents are from out of the country and they inspired you to cook or that you inherited your grandmother's recipe and not knowing what to do with it you decided to open up a restaurant and use her recipes.

People love stories so tell them yours!



Social Media Presence

Your online presence is extremely important for the survival of your business in today's market. People must be able to find you online and have information about your business readily available to them. Consider the following questions when analyzing your online presence.

- Do you have a website?
- Is your website Mobile Friendly?
- How updated is it?
- Can people see your phone number, address, contact information and directions on how to get to your business?
- Do you accept online orders?
- Do you have a menu on your website site?
- Are you using blogs to boost your ranking on search engines?

If you aren't using blog posts to increase your chances of ranking higher on search engines, here are some simple blog topics you can write about and that will also help your customers with learning more about your business as well as keeping them up to date on current events and deals.

- History of the restaurant
- History of the menu
- Get to know the team
- Event Highlights
- The ingredients you use and why?
- Buying Local
- How to: signature dish/drink
- New dishes coming soon

72% of consumers who perform a local search visit a store within 5 miles of their current location.

61% of mobile searchers are more likely to contact a local business if they have a mobile-friendly site

Information provided by Junto.Digital

Online Presence

Did you know that social media is pretty much free advertising platforms for you and your business?

So, every platform your business doesn't have a profile on is a chance you miss to advertise your restaurant.

Here are the most important platforms:

Facebook LinkedIn Snapchat Instagram Pinterest Reddit Medium TikTok Blogger WhatsApp

Sign up for each platform and try to use the same name for all of them if possible.

Now, I am going to briefly explain each of the platform and how you can possibly leverage from them.

Facebook: It's the most used platform and your business should not only have a personal profile but also have a business page as well as a group.

The name of the group could be foodies of (name of your area), best/worst places to eat in (name of area) and the cover of it should be name of your business or your logo. Let other members post their own content, then every now and again throw in some info about your business; a nice picture of the food or specials going on.

Instagram: Owned by Facebook and the second most used platform in the world. Great place to display beautiful pictures of your food, drinks, customers enjoying their meal.

LinkedIn - Mostly B2B platform but Linkedin is becoming a huge platform for sharing content as well. Works a lot like facebook; you can share photos, videos, write paragraphs and even articles, join groups, etc.

Snapchat - While many say the 24 hour only story platform is dead, the ads are very low cost and more affordable compared to other platforms.

Pinterest - The highly visual platform is the perfect place to use beautiful pictures of your food and restaurant to attract readers to your blogs and websites as you can add a link to each picture. The users are many but creators are fewer so you have higher chances of reaching more people.

Reddit - aka the underground platform. Not really, but that's what I call it because you tell very little about yourself, not even a picture, but you can share blog posts and beautiful photos to specific subreddits as well as video links.

Medium - Writing platform, great to share your blog posts.

Tik Tok - Although the video platform consists mainly of teenagers, many adults are joining it. TikTok certainly has the power to become the new Instagram so join now and become one of the first creators before it gets oversaturated.

Blogger - Another writing platform but this one is powered by Google and the great thing about it is you can add adsense and make advertising profits.

WhatsApp - Also owned by Facebook, Whatsapp is a communication platform. It is used by people all over the world and you can connect to anyone in the world that has the app via telephone, video or chat. A great way to use it is by keeping your customers update on specials, discounts, events, and new dishes coming to the menu. There's also a story feature just like Facebook and Instagram.

Now, let's talk about frequency and what you should be posting about.

You don't have to become a slave to your social media strategy but two to three posts a week is a great number to keep your audience engaged and reach new followers.

As far as for the content to post, keep in mind that you are a restaurant so your audience wants to see restaurant related content so give them that!

Keep very personal things for your personal page, unless you have a goal in mind posting a picture of you dog on your restaurant instagram page just because it is cute, is a NO GO!

Keep it niche related and in this case it is easy for you because you should have an array of food/meals on your menu, drinks, desserts to show off on your social media pages.

Also, don't forget to keep up with tags from customers that takes pictures of your food and / or at your restaurant and use them on your feed if the quality is good. People love when their photos get reposted by their favorite businesses.

Now, once you are done posting a picture and you start to receive comments, be sure to reply back to everyone and like each comment. This shows that you care about your audience's feedback and is also helps boots your post organically so more people can see it.

The Big Three

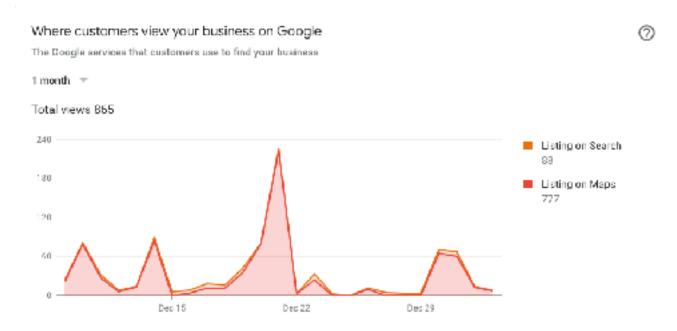
As a restaurant it is very important to be on Google Maps, Yelp & TripAdvisor so you don't leave any money on the table.

All three website are heavily used by people who are looking for reviews and more detailed information on specific businesses and since you don't know which one people will be using to find you, then you might as well be on all three of them.

Here's a quick snapshot of how each platform can help your business reach more customers.

Google Maps - By signing up for a free google my business account, your restaurant will be automatically included to Google Maps as well as be able to create a free website, create promotions and offers, add photos of your business and services, manage your reviews and so much more.

See the chart below for a business which I helped list on Google Maps, look at how many people found them through Google Maps and Search.



Yelp - Think of it as if the Yellow pages were online and then an option to review your business was added. Yelp is a great place to display your business and give your customers more details about your restaurant and its culture.

Users can also contact you directly with any questions they may have via chat.

TripAdvisor - Although the website is highly used by people who are looking for traveling deals for their next trip. However, Tripadvisor is also a must for your business as travelers usually look for things to do and places to eat when they travel and how great would it be for TripAdvisor to recommend your restaurant?

Tripadvisor ranks business on the amount of reviews and stars they have so the more good reviews you get, the more recommended you will be.

Review is the name of the game

As I just mentioned, TripAdvisor uses reviews to rank businesses higher in their search results, but so does Google & Yelp.

Considering that then the best and easier way to rank higher in the big three is by getting more and better reviews.

But how do you get your customers to leave you reviews?

It's very simple: you ask them for it then offer something in return.

Once a table is finished with their meal and before the check is brought, the server should ask how everything was and if they are satisfied with everything. Once table has confirmed everything has went well then server should ask for table to leave a review on their website of choice (Google, Yelp, TripAdvisor) and to present it to server/manager on duty before leaving restaurant for a 10-20% discount on their next visit.

Most people will leave a review in exchange for a discount and with that you gained a review for your business as well as chance for a return because no one wants a coupon for a business they have no intention of returning, right?

Consider setting up link on <u>bit.ly</u> for each of the reviews website so you can easily ask your customers for a review, you can send the link via text message, email, include it in your website, thank you notes and even tell your clients verbally as long as it is simple and easy to remember.

For example, the review link for my real estate business is as follows" <u>https://g.page/floridarealtor/review?gm</u>

Now that is way too long for anyone to remember and even to send in a text, so you can use <u>bit.ly</u> to shorten it up, in this case I would name the link something like this:

bit.ly/ReviewMeOnGoogle or bit.ly/FoodTempleYelpReview

The short link can also be included on advertising and marketing materials as well as throughout the restaurant as reminder for people to leave you a review.

Contest your way into an influencer

Many, if not most, influencers were able to grow their audience by hosting giveaways. The Kardashians, Tai Lopez and even your local micro influencer, have all taken advantage of giving something away in return for attention.

Now, many people who has tried this method will tell you that it doesn't work but truth of the matter is that is does work but you have to do it right!

The internet is filled with free stuff and more and more people's attention spam has been diminishing and with that the likelihood for them to not take actions towards certain steps that aren't very desirable compared to others.

With that being said, your contest has to be very desirable and bring tremendous value for people to want to participate. So, instead of giving away \$10, do a \$100 giveaway gift card to your restaurant and you will see how giveaways are a great way to gain more exposure and leads.

A giveaway can also be used to collect emails so you can then create an email marketing campaign.

Consider the holidays and important dates such as mother's and father's day to do your giveaways as a gift to your audience.

Host small group events

Advertise your business as a place to host company events, bloggers and sports lunch/ dinner, girls night out, etc and offer 10%-15% discount for any group that reserves tables in advance.

The chances of your business attracting people whom would have never went to your restaurant otherwise is huge and it is also your chance to win those customers so they can come back with their families and tell their friends about the experience they had at your restaurant.

You can even partner up with a local influencer to throw an event or a social gathering at your place. For example, you can set up a three dinner course menu including an appetizer, entree, dessert and a glass of wine/signature drink at a set price and offer the influencer the entire experience for free in exchange for inviting their friends and acquaintances. You may even offer the influencer a commission for each person they invited and attended.

Work with local influencers

Influencers are people who has some type of influence either in their career, a certain niche, or in the area where they live.

There are different categories of influencers; nano influencers which are small influencers with a following base of 1k to 5k per network, micro with 5k to 10k, macro at 10k to 100 and celebrity status with anything above 100k.

The ones you particularly want to work with and reach out to work with are the nano and micro influencers of your town. These two type of influencers are more likely to actually know their followers who most likely also live in the area.

Invite them for a free meal at your restaurant and make sure they are well taken care of when they do come by.

You do not have to ask for a feature of your restaurant or a shout-out on their social media, although that is the goal, leave it up to them to do so and if you'd like a picture to post on your restaurant social media just ask for a picture with them as well as their permission to post it online. Don't forget to tag them and give them a shot out for stopping by.

Be part of the community

Participate in local events, especially local food events, volunteer for activities and be part of your community as often as you can.

Check your local chamber of commerce or county website to find out the many ways you can either sponsor and/or sign up for volunteer work. You can also ask your team/employees to participate. Be sure to wear your business t-shirt whenever possible as it is a great way to advertise your restaurant.

Local schools are another great way to get closer to your community, so if you have children whom are currently attending school, you can be part of bake sales, donate goods/services from your restaurant for raffles, volunteer to help out with events and fundraising.

The goal is for people to see and remember that when they eat at your restaurant they are investing back into their community.

Use video to stand out!

Even though video reigns at the moment not many people are using it to capture the attention of potential leads.

If you are willing to use video to catch people's attention for your business people then you will definitely stand out among other restaurants in town.

Take <u>Salt Bae</u>, for example, he was willing to use video and now people from all over the world come to his restaurant because they have heard about him all over social media.

You can use both Instagram and facebook stories as well as snapchat for videos under 15 seconds and IGTV and Youtube for longer videos.

If you don't know what type of videos to create, here are some ideas you can use for you video content:

Interview with the owner New dishes coming soon Testimonials What happens in the kitchen Attending local events Events hosted by your restaurants Interview with local farmers where you get your produce from Interview with employees Current Deals and Promotions A day in the life of a restaurant

This last one is gold because people love to see raw content, which is why the Kardashians remain relevant even after 11 years of being on air, they keep it super real!

So definitely consider video, you don't need expensive gear, just use what you have, whether is a phone or a camera, just take it out and start recording it.

Now, thumbnails also matter! Thumbnails are the pictures you see before you play the video, it is what catches people attention along with a great title, of course. You can easily create a YouTube thumbnail on canvas.com

Quick & Important Tip: Ensure your phone lens is clean before recording and taking pictures, a smudged camera can cause your content to look low quality and blurry.

So there's ten ways you can attract more leads to your restaurant using little to no money!

The best way to ensure your success when applying these tactics is to first and foremost remain consistent and next to apply each step and not just a couple of them.

Each step alone will not get you very further but rather the combination of all ten of them is what will get you the exposure you need to maximize your sales.

Also, keep in mind that you need money to make money so even if you can't invest too much capital on your business consider investing what you can; from inviting influencers for a meal on the house, to doing gift card giveaways and volunteering locally, the only way to grow your business is by investing.

Time is money, so if you don't have the physical cash to invest in your business then invest your time. Use your time to engage with your audience on social media, to create content and videos, to elaborate an email marketing campaign and to put to practice all the other ideas that has been mentioned in this class.

Now, as a bonus I will be giving you my top 10 favorite apps to help you with your restaurant online marketing strategy. As you get more experienced in this field, you will find your own favorite apps and probably even have different ones than the ones mentioned below but this is just to get you started and most of them are pretty easy to use so you won't need a school degree to figure it out.

Top 10 Apps to help you with your online marketing strategy

Canva (Also available on desktop version)

Design social media and online content. From blog covers, youtube thumbnails, and pretty much anything you need to create amazing social media and online posts.

Facetune

Quick photo adjustments such as airbrush, blemish removals, teeth whitening and so much more.

Lightroom

Great mobile app photo editor. Used it to edit lighting, background and many other features.

My Google Business

Control your google listing, quickly change hours of operations for holidays, reply to reviews, manage your google website and posts and much more.

Yelp

Same reason as my google business

Mojo

Great video templates for social media stories.

Imovie (Also available on desktop version)

Apple users only. Great for long video editing.

Teleprompter

Create a script and read it through your videos using a teleprompter app.

Google Keep

Access all of your notes from any device. I like it better than Notes provided by Apple.

Next Door

Neighborhood that allows you to connect with people directly within your neighborhood. and only people within that neighborhood has access to each others' content. It's a great way to find out what's going on in your neighborhood as well as post news about your restaurants such as deals, giveaways and much more. Those ten apps alone are definitely going to put you ahead of the game but I want to do even more for you.

I wasn't sure whether I was going to include this part as a bonus or not but I want you to finish this class with enough information to set up your restaurant's entire year for success.

So, I am giving you a social media content calendar to help you create content for your business from January through December. Best of all is that many of these dates fall on the same day each year, with the exception of a few like Christmas and New Years, and it can be reused for many years to come.

So not only you can set up your business calendar for this year but for many years in advance if you'd like to.

This is a HUGE BONUS and many content creators use this calendar to help and inspire them to come up with great online and social media post ideas.

Now, what's a social media content calendar? It is a list where you will find holidays, important dates and national days to help you create content for your business.

For example, on National Cookie day (December 4th), if you sell cookies it would be a great idea to feature one of your cookies or a dish with cookies on a social media post and wish everyone a Happy Cookie day.

You can also use it to run deals on cookies, such as buy 3 cookies and get 3 cookies free on National Cookie day.

There's even a National Server Day so you can use that to help drive more tips for your servers or do something nice for them yourself and show how much you appreciate their hard work and loyalty.

The calendar is full of information you can use to create better and more attractive content for your business, so check it out and enjoy because some dates are hilariously funny!

Social Media Content Calendar

January

National Bath Safety Month • National Blood Donor Month • National Braille Literacy Month • National Hobby Month • Hot Tea Month • National Oatmeal Month • National Soup Month • Down Syndrome Awareness Month • Creativity Month

January 1 National Bloody Mary Day Global Family Day Polar Bear Swim Day World Day Of Peace New Year's Day Z Day Euro Day Commitment Day

January 2 Happy Mew Year For Cats Day National Cream Puff Day National Buffet Day National Motivation & Inspiration Day Swiss Cheese Day National Science Fiction Day Personal trainer awareness day World Introvert day

January 3 Festival of Sleep Day Women Rock! Day National Chocolate Covered Cherry Day

January 4 National Spaghetti Day Trivia Day Pop Music Chart Day Fruitcake Toss Day World Braille Day

January 5 National Bird Day National Keto Day National Screenwriters Day National Whipped Cream Day

January 6 Bean Day Apple Tree Day Cuddle Up Day National Shortbread Day National Take A Poet To Lunch Day National Take Down The Christmas Tree Day National Technology Day National Weigh-In Day

January 7 Old Rock Day International Programmers' Day I'm Not Going To Take It Anymore Day National Bobblehead Day National Tempura Day Orthodox Christmas Day

January 8 Bubble Bath Day English Toffee Day Winter Skin Relief Day Show & Tell Day At Work Day

January 9 Balloon Ascension Day International Choreographers Day National Word Nerd Day National Law Enforcement Appreciation Day National Apricot Day

January 10 Bittersweet Chocolate Day Houseplant Appreciation Day Peculiar People Day Cut Your Energy Costs Day Save The Eagles Day

January 11 Learn Your Name in Morse Code Day National Hot Toddy Day National Milk Day National Vision Board Day Step in a Puddle and Splash Your Friend's Day January 12 Feast of Fabulous Wild Men Day Curried Chicken Day National Hot Tea Day National Marzipan Day Stick To Your Resolution Day National Sunday Supper Day National Pharmacist Day

January 13 Make Your Dream Come True Day National Clean Off Your Desk Day National Peach Melba Day Public Radio Broadcast Day

January 14 Dress Up Your Pet Day International Kite Day Organize Your Home Day

January 15 National Bagel Day Strawberry Ice Cream Day Fresh Squeezed Juice Day National Hat Day

January 16 Appreciate a Dragon Day National Nothing Day International Hot & Spicy Food Day Fig Newton Day Religious Freedom Day

January 17 Ben Ditch New Years Resolutions Day Ben Franklin Day Customer Service Day Hot-Buttered Rum Day Kid Inventors' Day

January 18 Thesaurus Day National Gourmet Coffee Day Winnie the Pooh Day -The Birthday of Winnie's author A.A. Milne January 19 National Popcorn Day New Friends Day National Tin Can Day

January 20 Martin Luther King Jr. Birthday , celebrated on the third Monday National Buttercrunch Day National Cheese Lover Day Elementary School Teacher Day International Day Of Acceptance National Day Of Service Take A Walk Outdoors Day Penguin Awareness Day

January 21 National Hugging Day National Granola Bar Day National New England Clam Chowder Day International Sweatpants Day Own Your Own Home Day Squirrel Appreciation Day

January 22 National Blonde Brownie Day National Hot Sauce Day

January 23 National Pie Day National Handwriting Day

January 24 National Peanut Butter Day Compliment Day Global Belly Laugh Day

January 25 Chinese New Years - date varies National Seed Swap Day - Last Saturday in January National Irish Coffee Day Opposite Day

January 26 Green Juice Day Peanut Brittle Day

Spouse's Day

January 27 Chocolate Cake Day National Geographic Day

January 28 Data Privacy Day Daisy Day National Blueberry Pancake Day Fun at Work Day National Plan For Vacation Day

January 29 National Puzzle Day National Corn chip Day Seeing Eye Dog Day

January 30 National Croissant Day National Escape Day

January 31 Backward Day National Hot Chocolate Day National Big Wig Day Inspire Your Heart with Art Day

FEBRUARY

American Heart Month • Black History Month • Canned Food Month • Creative Romance Month • Great American Pie Month • National Cherry Month • National Children's Dental Health Month • National Grapefruit Month • National Wedding Month • Bake for Family Fun month • North American Inclusion Month • Library lovers month • Hot breakfast month • Vegan Cuisine Month Bird Feeding Month February 1 National Freedom Day Change Your Password Day Decorating With Candy Day National Baked Alaska Day International Pisco Sour Day Take Your Child To The Library Day Ice Cream for Breakfast day Lace Day Serpent Day World read aloud day Car Insurance Day February 2 Crepe Day Ground Hog Day Marmot Day Hedgehog Day Self-Renewal Day Tator Tot Day Superbowl Sunday - Date varies World Play our Ukulele Day Yorkshire Pudding Day World Wetlands Day Sled Dog Day Dump Your Significant Jerk Day Candlemas Day February 3 Feed the Birds Day American Painters' Day National Carrot Cake Day National Wedding Ring Day Take A Cruise Day National Women Physicians' Day Golden Retriever Day February 4 National Homemade Soup Day Stuffed Mushroom Day Thank a letter carrier Day Rosa Parks Day Safer Internet Day Sweater Day World Cancer Day

February 5 National Girls & Women In Sports Day National Chocolate Fondue Day Western Monarch Day World Nutella Day National Weatherman's Day

February 6 National Frozen Yogurt Day Pay-A-Compliment Day Lame Duck Day

February 7 Ballet Day National Fettuccine Alfredo Day National Wear Red Day Rose Day Send A Card To A Friend Day Bubblegum Day Wave All Your Fingers At Your Neighbor Day

February 8 Kite Flying Day National Molasses Bar Day Opera Day Laugh and get rich day

February 9 Marriage Day Toothache Day National Pizza Day Chocolate Day Pizza Pie Day Read In The Bathtub Day

February 10 Clean out Your Computer Day National Cream Cheese Brownie Day National Flannel Day Oatmeal Monday Umbrella Day Plimsoll Day

February 11 International Day of Women & Girls in Science National Inventors' Day Make a Friend Day National Peppermint Patty Day Satisfied Staying Single Day White Shirt Day Get Out Your Guitar Day Safer Internet Day Pro Sports Wives Day Extraterrestrial Culture day Don't Cry Over Spilled Milk Day February 12 Abraham Lincoln's Birthday Hug Day Plum Pudding Day Safety Pup Day Darwin Day Lost Penny Day February 13 World Radio Day National Tortellini Day Get a Different Name Day International Natural Day **Kiss Day** National Cheddar Day Madly in Love with Me Day National Crab Rangoon Day Palentine's Day Employee Legal Awareness Day February 14 Ferris Wheel Day International Book Giving Day Frederick Douglass Day International Quirkyalone Day International Winter Bike To Work Day Library Lovers Day National Cream-Filled Chocolates Day National Organ Donor Day Valentine's Day Pet Theft Awareness Day Read To Your Child Day

February 15 National Hippo Day World Whale Day Singles Awareness Day National Gum Drop Day National Butterscotch Day Pangolin Day No One Eats Alone Day Susan B Anthony Day

February 16 National Almond Day Do a Grouch a Favor Day National Innovation Day Tim Tam Day

February 17 My Way Day President's Day (third Monday of February) Random Acts of Kindness Day National Cabbage Day National Café au Lait Day National PTA Founders' Day National Public Science Day World Human Spirit Day

February 18 National Battery Day National Drink Wine Day Pluto Day

February 19 National Chocolate Mint Day International Tug-of-War Day

February 20 Handcuff Day Muffin Day Clean Out Your Bookcase Day Fat Thursday Introduce a Girl To Engineering Day Love Your Pet Day National Cherry Pie Day National Student Volunteer Day World Day Of Social Justice

February 21 International Mother Language Day Card Reading Day National Caregivers Day National Grain-Free Day National Sticky Bun Day

February 22 World Thinking Day World Yoga Day National Cook A Sweet Potato Day National California Day National Margarita Day George Washington's Birthday Be Humble Day International World Thinking Day Walking the Dog Day Single Tasking Day

February 23 National Banana Bread Day National Tile Day National Dog Biscuit Day Curling is Cool Day International Dog Biscuit Appreciation Day Tennis Day World Understanding & Peace Day

February 24 National Tortilla Chip Day World Bartender Day Play More Cards Day

February 25 Chocolate Covered Peanuts Day National Clam Chowder Day Fat Tuesday International Pancake Day National Chocolate-Covered Peanuts Day Paczki Day (Day before Ash Wednesday) World Spay Day USA (Last Tuesday in February) Fastnacht Day (Day before Ash Wednesday)

February 26 Pink Day Levi Strauss Day Personal Chef Day Tell a Fairy Tale Day National Pistachio Day For Pete's Sake Day Ash Wednesday - date varies Carnival Day Thermos Bottle Day

February 27 Pokemon Day Digital Learning Day National Strawberry Day National Chili Day (fourth Thursday in February) National Kahlua Day World NGO Day Polar Bear Day Anosmia Awareness Day National Retro Day National Toast Day (Last Thursday in February

February 28 Tooth Fairy Day Floral Design Day Scouse Day National Chocolate Souffle Day National Public Sleeping Day Skip the Straw Day (Fourth Friday in February) Tarter Sauce Day February 29 Bachelor's Day International Underlings Day Rare Disease Day Sword Swallower's Day Leap Day -2020 is a Leap Year National Surf & Turf Day Open That Bottle Night - last Saturday of month

MARCH

Irish American Month • Music in Our Schools Month • National Celery Month • National Craft
 Month • National Frozen Food Month • Endometriosis Awareness Month • National Nutrition Month •
 National Peanut Month • National Women's History Month • Red Cross Month • Social Workers
 Month • Multiple Sclerosis Month • Kidney Month • Hemophilia Awareness Month • Caffeine
 Awareness Month • Credit Education Month • Rising Star Month • International Ideas Month • Small
 Press Month • Social Work Month • Cheerleading Safety Month • Umbrella Month

March 1 Namesake Day - first Sunday in March National Horse Protection Day National Fruit Compote Day National Pig Day National Wedding Planning Day Plan A Solo Vacation Day World Compliment Day Share A Smile Day Peanut Butter Lovers' Day World Compliment Day National Barista Day

March 2 International Rescue Cat Day Fun Facts About Names Day National Read Across America Day National Banana Cream Pie Day Old Stuff Day Dr. Seuss Day

March 3 Caregiver Appreciation Day 33 Flavors Day National Cold Cuts Day National Soup It Forward Day National Mulled Wine Day Peace Corp Day (First Tuesday in March) I Want You to be Happy Day National Anthem Day Peach Blossom Day World Wildlife Day Canadian Bacon Day International Irish Whiskey Day Unique Names Day March 4 Discover What Your Name Means Day (Wed of first full week in March) International Game Master's Appreciation Day Hug A GI Day International Scrapbooking Day Do Something Day National Grammar Day National Pound Cake Day National Snack Day National Sons Day Stop Bad Service Day Marching Band Day Worlds Math Day Toy Soldier Day March 5 Cinco De Mayo National Cheese Doodle Day National Hospitalist Day World Book Day Name Tag Day Absinthe Day Dissociative Identity Disorder Awareness Day March 6 Day of Unplugging Dentist's Day Middle Name Pride Day Salesperson Day Dress In Blue Day Employee Appreciation Day first Friday in March National Frozen Food Day National Dress Day National Oreo Day National White Chocolate Cheesecake Day World Day of Prayer - First Friday of the month March 7 Genealogy Day National Be Heard Day National Cereal Day March 8

Girls Write Now Day International (Working) Women's Day National Peanut Cluster Day National Proofreading Day Start Of Daylight Savings Time (Observed the 2nd Sunday In March)

March 9 Barbie Day Fill Our Staplers Day National Crabmeat Day National Meatball Day National Workplace Napping Day

March 10 Festival Of Life In The Cracks Day International Bagpipe Day Landline Telephone Day National Blueberry Popover Day Organize Your Home Office Day Pack Your Lunch Day

March 11 Johnny Appleseed Day Dream Day Oatmeal Nut Waffles Day Worship of Tools Day

March 12 Girl Scout Day National Alfred Hitchcock Day National Baked Scallops Day Plant National Plant A Flower Day Popcorn Lover's Day second Thursday World Kidney Day

March 13 Ear Muff Day K-9 Veterans Day National Coconut Torte Day National Jewel Day National Good Samaritan Day World Sleep Day Jewel Day

March 14 Learn about Butterflies Day Celebrate Scientists Day Genius Day International Fanny Pack Day National Children's Craft Day National Potato Chip Day National Write Your Story Day Science Education Day

March 15 National Peanut Lovers Day World Consumer Rights Day Ides of March

March 16 Curlew Day Black Press Day Freedom of Information Day National Artichoke Day Panda Bear Day National Well-Elderly Day

March 17 Corned Beef and Cabbage Day Camp Fire Girls Day Submarine Day - the hero sandwich or the boat?? Saint Patrick's Day World Social Work Day

March 18 Goddess of Fertility Day National Lacy Oatmeal Day National Sloppy Joe Day

March 19 Absolutely Incredible Kid Day - third Thursday of month Certified Nurses Day Great American Meatout Day (Observed the first day of Spring) Companies That Care Day International Earth Day (Observed the first day of Spring) National Poultry Day Oranges & Lemons Day World Storytelling Day First Day Of Spring

March 20 International Day Of Happiness National Preschool Teachers Appreciation Day National Ravioli Day Proposal Day World Sparrow Day

March 21 Credit Card Reduction Day International Day Of Forests Maple Syrup Saturday National Common Courtesy Day National Corndog Day National Crunchy Taco Day National Flower Day National French Bread Day National Fragrance Day National Fragrance Day National Quilting Day National Single Parent's Day National Teenager Day World Poetry Day

March 22 National Bavarian Crepes Day National Buzzard Day National Goof-off Day National Sing Out Day World Water Day

March 23 Melba Toast Day Cuddly Kitten Day National Chia Day National Chip and Dip Day National Puppy Day

March 24 National Chocolate Covered Raisin Day International Day For Achievers National Agriculture Day National Cocktail Day

March 25 Feast of the Annunciation International Waffle Day Manatee Appreciation Day National Lobster Newburg Day Old New Year's Day

Pecan Day

March 26 Make Up Your Own Holiday Day National Nougat Day Purple Day Solitude Day National Spinach Day

March 27 Celebrate Exchange Day National Spanish Paella Day World Theatre Day

March 28 Respect Your Cat Day Brothers' & Sisters' Day Children's Picture Book day Earth Hour National Black Forest Cake Day National Hot Tub Day National Something On A Stick Day Eat An Eskimo Pie Day

March 29 Good Deeds Day National Lemon Chiffon Cake Day Neighbor Day National Vietnam War Veterans Day National Mom and Pop Business Owners Day

March 30 National Doctor's Day National Virtual Vacation Day Take a Walk in the Park Day Turkey Neck Soup Day

March 31 Equal Pay Day National Clam on the Half Shell Day National Crayon Day National Farm Workers Day National Tater Day World Backup Day

APRIL

• National Humor Month • International Guitar Month • Lawn and Garden Month • National Kite Month • National Poetry Month • National Pecan Month • Records and Information Management Month • Stress Awareness Month

April 1 April Fool's Day Boomer Bonus Day International Fun at Work Day International Tatting Day National Day Of Hope National Love For Our Children Day National Sourdough Bread Day Poetry & The Creative Mind Day

April 2 International Children's Book Day National Burrito Day National Peanut Butter and Jelly Day Reconciliation Day

April 3 Find A Rainbow Day National Chocolate Mousse Day National Film Score Day National Walk to Work Day - first Friday Of April Tweed Day World Party Day

April 4 Hug a Newsman Day International Carrot Day National Cordon Bleu Day Walk Around Things Day School Librarian Day

April 5 Education & Sharing Day Bell Bottoms Day Go for Broke Day National Caramel Day National Deep Dish Pizza Day National Raising & Spice Bar Day Read a Road Map Day April 6 National Siamese Cat Day Drowsy Drivers Awareness Day National Twinkie Day New Beer's Eve Sweet Potato Day Fresh Tomato Day New Beer's Eve

April 7 Empowered Women Entrepreneurs Day International Beaver Day National Beer Day National Coffee Cake Day National No Housework Day National Pet Health Insurance Day Public Television Day World Health Day

April 8 International Feng Shui Awareness Day National Empanada Day Step Into The Spotlight Day Draw a Picture of a Bird Day Zoo Lover's Day

April 9 National Cherish An Antique Day Chinese Almond Cookie Day Name Yourself Day Unicorn Day Winston Churchill Day

April 10 American Society For The Prevention Of Cruelty To Animals Day Encourage A Young Writer Day Golfer's Day National Cinnamon Crescent Day Siblings Day

April 11 National Cheese Fondue Day Eight Track Tape Day National Pet Day Slow Art Day Barbershop Quartet Day National Submarine Day April 12 Drop Everything & Read Day Easter Sunday International Day Of Human Space Flight National Baked Ham With Pineapple Day Grilled Cheese Sandwich Day National Licorice Day National Only Child Day Walk on Your Wild Side Day

April 13 International Plant Appreciation Day National Peach Cobbler Day Thomas Jefferson Day Scrabble Day

April 14 Ex-Spouse Day International Moment of Laughter Day National Library Workers Day National Dolphin Day National Pecan Day

April 15 Jackie Robinson Day Micro-volunteering Day National Banana Day National Bookmobile Day Glazed Spiral Ham Day Take A Wild Guess Day World Art Day Titanic Remembrance Day

April 16 Mushroom Day Get To Know Your Customer Day International Pizza Cake Day National Eggs Benedict Day National Orchid Day National Librarian Day National Librarian Day National Stress Awareness Day Wear Your Pajamas To Work Day Support Teen Literature Day Save the Elephant Day April 17 Malbec World Day Bat Appreciation Day International Haiku Poetry Day National Cheeseball Day

April 18 Husband Appreciation Day National Animal Crackers Day National Transfer Money To Your Daughter's Account Day Pinata Day World Circus Day

April 19 Go Fly A Kite Day Bicycle Day National Amaretto Day National Garlic Day

April 20 National Cheddar Fries Day National Pineapple Upside-down Cake Day Look Alike Day Volunteer Recognition Day

April 21 Kindergarten Day Big Word Day National Chocolate-Covered Cashews Day National Tea Day Thank You For Libraries Day World Creativity & Innovation Day

April 22 Administrative Professionals Day (Executive Admin's Day, Secretary's Day) Earth Day International Mother Earth Day Girl Scout Leader Day National Jelly Bean Day

April 23 Lover's Day German Beer Day Movie Theater Day National Cherry Cheesecake Day National Picnic Day Take a Chance Day Take Our Daughters & Sons to Work (4th Thursday of the month_ World Book Night World Laboratory Day

April 24 Childcare Professionals Day National Arbor Day -last Friday of month Pig in a Blanket Day

April 25 Independent Bookstore Day National Crayola Day National Go Birding Day National Rebuilding Day National Zucchini Bread Red Hat Society Day World Healing Day World Penguin Day World Veterinary Day

April 26 Get Organized Day Audubon Day Hug A Friend Day National Help A Horse Day National Kids & Pets Day National Pet Parent's Day National Pretzel Day

April 27 Babe Ruth Day Morse Code Day National Prime Rib Day National Devil Dog Day World Design Day Tell a Story Day

April 28 National Blueberry Pie Day Great Poetry Reading Day Kiss Your Mate Day Pay It Forward Day National Superhero Day School Bus Drivers' Day Workers' Memorial Day World Day For Safety & Health At Work

April 29 International Guide Dog Day International Dance Day National Peace Rose Day Viral Video Day World Wish Day National Shrimp Scampi Day Denim Day

April 30 Adopt A Shelter Pet Day Bugs Bunny Day Day Of The Child International Jazz Day National Animal Advocacy Day National Bubble Tea Day National Oatmeal Cookie Day National Raisin Day Thank You Thursday

MAY

• Date Your Mate Month • Foster Care Month • Gifts from the Garden Month • Lupus Awareness Month • National Barbecue Month • National Bike Month • National Blood Pressure Month • National Hamburger Month • National Photograph Month • National Recommitment Month • National Salad Month • Older Americans Month

May 1

Couple Appreciation Day Global Love Day Keep Kids Alive Drive 25 Day Lei Day National Chocolate Parfait Day New Homeowners Day School Principals' Day International Tuba Day - first Friday in May Loyalty Day May Day Mother Goose Day Save the Rhino Day International Space Day - first Friday in May

May 2 Baby Day National Truffle Day Beer Pong Day Sibling Appreciation Day Free Comic Book Day - first Saturday in May Herb Day National Homebrew Day National Scrapbooking Day

May 3 Garden Meditation Day Lemonade Day Mayday For Mutts National Chocolate Custard Day National Raspberry Popover Day National Special-Needs Pets Day World Press Freedom Day

May 4 Bird Day Anti-Bullying Day International Firefighters Day National Kids' Fitness Day National Orange Juice Day Petite & Proud Day Renewal Day World Give Day

May 5 Cinco de Mayo National Concert Day Museum Lover's Day National Hoagie Day National Teacher's Day - Tuesday of first full week of May Poem On Your Pillow Day Oyster Day

May 6 Bike To School Day International No Diet Day Beverage Day National Crepe Suzette Day National Tourist Appreciation Day National Nurses Day

May 7 Make A Book Day National Cosmopolitan Day World Password Day National Tourism Day May 8 National Give Someone A Cupcake Day National Coconut Cream Pie Day National Public Gardens Day Iris Day Military Spouses Day the Friday before Mother's Day V-E Day World Red Cross Day World Red Crescent Day

May 9 Brunch For Lunch Day International Migratory Bird Day the second Saturday in May Mother Ocean Day National Butterscotch Brownie Day National Dog Mom's Day National Moscato Day National Train Day- Saturday closest to May World Belly Dance Day World Fair Trade Day

May 10 National Small Business Day National Shrimp Day Lilac Sunday second Sunday in May Mother's Day second Sunday in May

May 11 Eat What You Want Day Twilight Zone Day Hostess CupCake Day National Women's Check-Up Day

May 12 International Nurses Day National Nutty Fudge Day Limerick Day

May 13 Donate A Day's Wages To Charity Day International Hummus Day National Apple Pie Day National Fruit Cocktail Day Tulip Day World Cocktail Day May 14 National Buttermilk Biscuit Day National Underground America Day

May 15 Endangered Species Day National Bike to Work Day - third Friday of month National Chocolate Chip Day National Pizza Party Day Police Officer's Memorial Day Straw Hat Day

May 16 Biographer's Day Love a Tree Day National Mimosa Day National River Cleanup Day World Whiskey Day National Sea Monkey Day

May 17 National Cherry Cobbler Day National Walnut Day World Baking Day

May 18 I Love Reese's Day International Museum Day National Cheese Souffle Day Send An Electronic Greeting Card Day No Dirty Dishes Day Visit Your Relatives Day

May 19 Boy's Club Day Dinosaur Day National Devil's Food Cake Day

May 20 Be a Millionaire Day Flower Day National Quiche Lorraine Day National Rescue Dog Day Pick Strawberries Day World Bee Day May 21 National Apertif Day National Strawberries & Cream Day National Waiters and Waitresses Day

May 22 Buy a Musical Instrument Day National Maritime Day National Solitaire Day National Vanilla Pudding Day National Wig Out Day

May 23 International Jazz Day - Saturday of Memorial Day weekend. National Taffy Day World Turtle Day

May 24 Asparagus Day Brother's Day Neighbor Day Scavenger Hunt Day

May 25 Memorial Day last Monday of month National Wine Day Tap Dance Day

May 26 National Blueberry Cheesecake Day National Cherry Dessert Day National Paper Airplane Day World Dracula Day World Lindy Hop Day Sally Ride Day

May 27 National Grape Popsicle Day Nothing To Fear Day Old-Time Player Piano Day Sun Screen Protection Day

May 28 Amnesty International Day International Hamburger Day National Brisket Day

May 29 Learn About Composting Day International Day Of United Nations Peacekeepers National Biscuit Day Paper Clip Day

May 30 National Creativity Day Mint Julep Day Water a Flower Day

May 31 National Macaroon Day National Meditation Day National Smile Day Save Your Hearing Day What You Think Upon Grows Day World Parrot Day

JUNE

• Aquarium Month • Candy Month • Dairy Month • National Gardening Week - First full week of month • National Adopt a Cat Month • National Fresh Fruit and Vegetables Month • Rose Month • Turkey Lovers Month

June 1 Dare Day International Dinosaur Day International Children's Day National Hazelnut Cake Day National Olive Day National Pen Pal Day New Year's Resolution Recommitment Day Say Something Nice Day Stand For Children Day Wear A Dress Day

June 2 I Love My Dentist Day National Rocky Road Day National Rotisserie Chicken Day June 3 Impersonate Authority Day Love Conquers All Day National Chocolate Macaroon Day National Egg Day

June 4 Hug Your Cat Day National Cheese Day National Cognac Day National Moonshine Day

June 5 Hot Air Balloon Day National Positive Attitude Day National Doughnut Day National Gingerbread Day Sausage Roll Day World Environment Day

June 6 National Applesauce Cake Day Drive-in Movie Day National Bubbly Day National Black Bear Day National Gardening Exercise Day National Hunger Awareness Day National Pineapple Day National Trails Day

June 7 June Bug Day National Chocolate Ice Cream Day National Frozen Yogurt Day

June 8 Best Friends Day Jelly-Filled Doughnut Day Name Your Poison Day World Oceans Day

June 9 Call Your Doctor Day Donald Duck Day World Pet Memorial Day

Writers' Rights Day

June 10 National "Black Cow" Root Beer Float Day National Herb & Spice Day National Iced Tea Day

June 11 National Corn on the Cob Day National German Chocolate Day Making Life Beautiful Day Cousteau Day

June 12 Little League Girls' Baseball Day National Flip Flop Day - second Friday in June National Jerky Day National Peanut Butter Cookie Day Red Rose Day

June 13 International Young Eagles Day National Kitchen Klutzes Of America Day National Rose (Wine) Day Random Acts Of Light Day World Gin Day National Weed Your Garden Day

June 14 Abused Women and Children's Awareness Day Flag Day International Bath Day National Bourbon Day National Strawberry Shortcake Day Race Unity Day

June 15 Fly A Kite Day National Lobster Day National Smile Power Day Nature Photography Day Own Your Share Of America Day World Elder Abuse Awareness Day Worldwide Day Of Giving June 16 Fresh Veggies Day National Cherry Tart Day National Fudge Day Wish Fulfillment Day World Sea Turtle Day

June 17 National Apple Strudel Day Eat Your Vegetables Day

June 18 Go Fishing Day International Picnic Day International Sushi Day National Splurge Day

June 19 National Eat An Oreo Day National Martini Day National Pets In Film Day National Day Of Prayer For Law Enforcement Officers

June 20 National Bald Eagle Day National Ice Cream Soda Day National Vanilla Milkshake Day Seashell Day First Day Of Summer World Humanist Day World Peace & Prayer Day World Productivity Day

June 21 Father's Day - third Sunday International Day Of Yoga National Peaches & Cream Day National Selfie Day Turkey Lovers' Day World Giraffe Day World Music Day National Selfie Day

June22 National Chocolate Eclair Day National Onion Ring Day June 23 Let It Go Day National Hydration Day Pecan Sandies Day Public Service Day

June 24 Museums Come To Life Day National Pralines Day Swim a Lap Day

June 25 National Bomb Pop Day National Strawberry Parfait Day

June 26 Forgiveness Day National Canoe Day National Chocolate Pudding Day Take Your Dog to Work Day National Food Truck Day Tropical Cocktails Day

June 27 Bartender & Mixologist Day Great American Backyard Campout Day Great American Picnic Day National Ice Cream Cake Day National Orange Blossom Day Sun Glasses Day

June 28 Log Cabin Day National Tapioca Day Paul Bunyan Day

June 29 National Camera Day National Almond Buttercrunch Day

June 30 Meteor Day National Organization For Women Day Social Media Day

JULY

Dog Days of Summer - July 3 - August 11 • National Blueberry Month • National Hot Dog Month • National Ice Cream Month • National Picnic Month

July 1 Canada Day / Dominion Day Creative Ice Cream Flavors Day International Chicken Wing Day International Joke Day Financial Freedom Day National Gingersnap Day

July 2 National Anisette Day Special Recreation For The Disabled Day

July 3 National Chocolate Wafer Day National Fried Clam Day

July 4 Alice In Wonderland Day Independence Day (U.S.) International Cherry Pit Spitting Day - first Saturday of month National Barbeque Day National Barbequed Spareribs Day National Caesar Salad Day National Country Music Day

July 5 Build A Scarecrow Day - first Sunday in month National Apple Turnover Day National Graham Cracker Day Work-a-holics Day

July 6 International Kissing Day National Fried Chicken Day Umbrella Cover Day

July 7 Chocolate Day National Macaroni Day National Dive Bar Day National Strawberry Sundae Day

July 8 National Ice Cream Sundae Day National Milk Chocolate With Almonds Day Unplug The Drama Day

July 9 National Sugar Cookie Day Call Of The Horizon Day Fashion Day National Sugar Cookie Day

July 10 National Kitten Day National Pina Colada Day Pick Blueberries Day

July 11 Pet Photo Day Free Slurpee day National Mojito Day International Essential Oils Day Cheer up the Lonely Day National Blueberry Muffins Day World Population Day

July 12 Different Colored Eyes Day National Pecan Pie Day Simplicity Day

July 13 Barbershop Music Appreciation Day Embrace Your Geekness Day National French Fries Day

July 14 Grand Marnier Day National Mac & Cheese Day Bastille Day Shark Awareness Day

July 15 National Give Something Away Day National Pet Fire Safety Day Tapioca Pudding Day July 16 Get To Know Your Customers Day National Corn Fritter Day National Personal Chef Day Fresh Spinach Day World Snake Day

July 17 Peach Ice Cream Day World Emoji Day

July 18 National Caviar Day National Sour Candy Day World Listening Day

July 19 National Daiquiri Day National Ice Cream Day National Raspberry Cake Day New Friends Day

July 20 International Chess Day Moon Day Nap Day National Fortune Cookie Day National Lollipop Day

July 21 National Junk Food Day National Tug-Of-War Tournament Day

July 22 Hammock Day National Hot Dog Day National Penuche Fudge Day Summer Leisure Day

July 23 Vanilla Ice Cream Day National Refreshment Day

July 24 Amelia Earhart Day Cousins Day National Drive-Thru Day National Tequila Day

July 25 Culinarians Day International Red Shoe Day National Carousel Day National Drowning Prevention Day National Hire A Veteran Day National Hot Fudge Sundae Day National Wine & Cheese Day

July 26 Auntie's Day All or Nothing Day National Bagelfest Day National Coffee Milkshake Day Parent's Day - fourth Sunday in July

July 27 Bagpipe Appreciation Day National Crème Brulee Day National Scotch Day Walk On Stilts Day

July 28 National Hamburger Day National Milk Chocolate Day National Waterpark Day World Nature Conservation Day

July 29 International Tiger Day National Chicken Wing Day National Lasagna Day

July 30 National Cheesecake Day National Intern Day International Day of Friendship National Support Public Education Day Paperback Book Day World Snorkeling Day

July 31 National Avocado Day National Cotton Candy Day National Mutt Day National Raspberry Cake Day

AUGUST

Admit You're Happy Month • Dog Days of Summer - July 3 - August 11 • International Clown Week - always August 1-7 • National Eye Exam Month • National Golf Month • Peach Month • Romance Awareness Month • Water Quality Month • National Picnic Month

August 1 Homemade Pie Day Mead Day National Disc Golf Day National Girlfriends Day National Raspberry Cream Pie Day Planner Day World Astronomers Day

August 2 Friendship Day - First Sunday in August National Ice Cream Sandwich Day International Forgiveness Day - First Sunday in August Sisters Day - First Sunday in August

August 3 Grab Some Nuts Day Assistance Dog Day National Watermelon Day

August 4 National Chocolate Chip Cookie Day National White Wine Day U.S. Coast Guard Day

August 5 Work Like A Dog Day National Oyster Day

August 6 Balloons To Heaven Day National Root Beer Float Day

August 7 Beach Party Day Braham Pie Day International Beer Day - First Friday in August National Lighthouse Day Professional Speakers Day Raspberries 'n Cream Day

August 8 Celebrate Your Lakes Day International Cat Day National Bowling Day National Frozen Custard Day National Garage Sale Day National Zucchini Day Sneak Some Zucchini onto Your Neighbor's Porch Day

August 9 Book Lover's Day National Rice Pudding Day

August 10 Lazy Day National S'mores Day National Spoil Your Dog Day Smithsonian Day World Lion Day

August 11 National Raspberry Bombe Day National Raspberry Tart Day Presidential Joke Day

August 12 Vinyl Record Day World Elephant Day

August 13 National Filet Mignon Day National Prosecco Day International Left Hander's Day

August 14 National Creamsicle Day National Financial Awareness Day

August 15 International Homeless Animals' Day International Geocaching Day National Lemon Meringue Pie Day National Relaxation Day World Honey Bee Day

August 16 National Bratwurst Day National Roller Coaster Day National Rum Day National Tell a Joke Day

August 17 Cupcake Day National Black Cat Appreciation Day National Vanilla Custard Day National Thriftshop Day

August 18 National Fajita Day National Ice Cream Day Pinot Noir Day

August 19 National Hot & Spicy Food Day National Soft Ice Cream Day World Humanitarian Day World Photo Day

August 20 National Bacon Lover's Day National Chocolate Pecan Pie Day National Radio Day National Lemonade Day

August 21 National Spumoni Day Senior Citizen's Day Poet's Day

August 22 National Pecan Torte Day National Eat A Peach Day Take Your Cat To The Vet Day

August 23 Buttered Corn Day Daffodil Day Hug Your Sweetheart Day National Sponge Cake Day Ride the Wind Day

August 24 National Peach Pie Day National Waffle Day

August 25 National Whiskey Sour Day National Banana Split Day

August 26 National Dog Day National Cherry Popsicle Day Women's Equality Day Lend A Hand Day

August 27 National Banana Lovers Day National Pots De Crème Day Thoughtful Thursday

August 28 National Cherry Turnovers Day Red Wine Day

August 29 Lemon Juice Day Speak Kind Words Day

August 30 National Beach Day National Holistic Pet Day National Grief Awareness Day Toasted Marshmallow Day

August 31 National Eat Outside Day National Trail Mix Day We Love Memoirs Day

SEPTEMBER

• Baby Safety Month • Chicken Month • Better Breakfast Month • Classical Music Month • Fall Hat Month • Honey Month • International Square Dancing Month • Little League Month • National Blueberry Popsicle Month • National Courtesy Month • National Piano Month • Self Improvement Month • National Sewing Month

September 1 American Chess Day National Cherry Popover Day World Letter Writing Day

September 2 National Blueberry Popsicle Day World Coconut Day

September 3 Skyscraper Day US Bowling League Day

September 4 Eat An Extra Dessert Day National Food Bank Day National Macadamia Nut Day National Wildlife Day

September 5 International Bacon Day International Vulture Awareness Day Cheese Pizza Day National Hummingbird Day National Tailgating Day - first Saturday of September World Samosa Day

September 6 Fight Procrastination Day National Coffee Ice Cream Day Read a Book Day

September 7 Labor Day First Monday of month National Acorn Squash Day National Beer Lover's Day National Salami Day

September 8 International Literacy Day National Date Nut Bread Day

September 9 International Sudoku Day National Steak au Poivre Day National Wiener Schnitzel National Teddy Bear Day

September 10 National Hot Dog Day TV Dinner Day Sewing Machine Day Swap Ideas Day World Suicide Prevention Day

September 11 Libraries Remember Day National Day Of Service & Remembrance National Hot Cross Bun Day

September 12 National Chocolate Milk Shake Day National Video Games Day

September 13 International Chocolate Day Fortune Cookie Day Grandparent's Day National Hug Your Hound Day National Pet Memorial Day Positive Thinking Day Sustainable House Day

September 14 Eat A Hoagie Day National Cream-Filled Donut Day

September 15 Butterscotch Cinnamon Pie Day Greenpeace Day National Caregivers Day National Cheese Toast Day National Crème de Menthe Day National Double Cheeseburger Day National Linguine Day National Online Learning Day National Thank You Day Make a Hat Day

September 16 National Cinnamon Raisin Bread Day Collect Rocks Day National Guacamole Day Mayflower Day

September 17 National Apple Dumplind Day National Monte Cristo Day Time's Up Day

September 18 International Grenache Day National Cheeseburger Day International Read An eBook Day National Respect Day Rice Krispies Treats Day World Water Monitoring Day

September 19 International Eat An Apple Day International Red Panda Day Locate An Old Friend Day International Talk Like A Pirate Day National Butterscotch Pudding Day Puppy Mill Awareness Day Responsible Dog Ownership Day

September 20 National Fried Rice Day National Neighborhood Day National Punch Day National Pepperoni Pizza Day National String Cheese Day National Wife Appreciation Day National Women's Friendship Day

September 21

International Peace Day Miniature Golf Day National Pecan Cookie Day World Gratitude Day

September 22 Business Women's Day Elephant Appreciation Day National Ice Cream Cone Day National White Chocolate Day First Day Of Fall World Rhino Day World Carfree Day

September 23 Checkers Day National Great American Pot Pie Day

September 24 National Bluebird Day National Cherries Jubilee Day World Maritime Day

September 25 Binge Day Love Note Day National Cooking Day National Crab Meat Newburg Day National Lobster Day National One-Hit Wonder Day National Psychotherapy Day Save The Koala Day World Dream Day

September 26 International Rabbit Day Johnny Appleseed Day Lumberjack Day National Better Breakfast Day National Dumpling Day National Public Lands Day National Seat Check Saturday National Singles Day National Wildlife Ecology Day Save Your Photos Day September 27 Daughter's Day National Chocolate Milk Day World Rivers Day

September 28 National Good Neighbor Day National Strawberry Cream Pie Day Read A Child A Book You Like Day

September 29 Confucius Day Broadway Musicals Day Goose Day National Biscotti Day National Coffee Day National Mocha Day World Heart Day

September 30 International Podcast Day National Hot Mulled Cider Day National Women's Health & Fitness Day World School Milk Day

October

Adopt a Shelter Dog Month • Breast Cancer Awareness Month • Computer Learning Month • Cookie Month • Domestic Violence Awareness Month • Eat Country Ham Month • International Drum Month
• National Diabetes Month • National Pizza Month • National Vegetarian Month • National Popcorn Popping Month • Seafood Month

October 1 International Coffee Day International Day for the Elderly International Music Day International Raccoon Appreciation Day National Homemade Cookies Day World Vegetarian Day

October 2 Kids Music Day National Fried Scallops Day World Smile Day

October 3

International Frugal Fun Day Look At The Leaves Day National Boyfriends Day National Butterfly & Hummingbird Day National Caramel Custard Day World Card Making Day - first Saturday of the month

October 4 Cinnamon Roll Day Country Inn Bed & Breakfast Day Improve Your Office Day National Taco Day National Vodka Day World Animal Day National Golf Day

October 5 World Day Of Bullying Prevention Day Of Unity National Apple Betty Day Do Something Nice Day National Story Telling Day World Architecture Day World Teacher's Day

October 6 Come and Take it Day Garlic Lovers Day National Noodle Day Mad Hatter Day

October 7 Bathtub Day Balloons Around The World Day International Walk To School Day National Flower Day National Happiness Day National Frappe Day National LED Light Day National Pumpkin Seed Day Random Acts Of Poetry Day You Matter To Me Day

October 8 National Depression Screening Day National Fluffernutter Day National Pierogi Day World Octopus Day

October 9 Curious Events Day Fire Prevention Day International Beer & Pizza Day Vet Nurse Day World Egg Day

October 10 International African Penguin Awareness Day National Cake Decorating Day National Angel Food Cake Day National Chess Day National Costume Swap Day National Kids Bowl Free Day World Homeless Day World Mental Health Day

October 11 Sausage Pizza Day Southern Food Heritage Day

October 12 Columbus Day Cookbook Launch Day Freethought Day National Gumbo Day National Kick-Butt Day National Savings Day Pulled Pork Day

October 13 International Skeptics Day English Language Day Good Samaritan Day National Train Your Brain Day National Yorkshire Pudding Day

October 14 Emergency Nurses Day National Dessert Day National Fossil Day National Stop Bullying Day October 15 Breast Health Day Get To Know Your Customers Day National Cheese Curd Day National Chicken Cacciatore Day National Pug Day

October 16 Global Cat Day Cut Up Your Credit Cards Day National Learn A Word Day National Liqueur Day World Food Day World Spine Day

October 17 National Pasta Day Pay Back A Friend Day Sweetest Day

October 18 National Chocolate Cupcake Day

October 19 Evaluate Your Life Day International Adjust Your Chair Day Clean Your Virtual Desktop Day National Seafood Bisque Day Rainforest Day

October 20 International Chefs Day International Sloth Day National Day On Writing National Face Your Fears Day Office Chocolates Day Brandied Fruit Day

October 21 Apple Day Celebration Of The Mind Day International Day Of The Nacho National Pumpkin Cheesecake Day

October 22 Clean Up The Earth Day Eat A Pretzel Day Wear Purple For Domestic Violence Awareness Day National Nut Day

October 23 National Boston Cream Pie Day National Canning Day

October 24 Make a Difference Day Take Back Your Time Day National Bologna Day United Nations Day

October 25 International Artist Day National Greasy Foods Day World Pasta Day World Pizza Makers Day

October 26 National Mincemeat Day National Pumpkin Day

October 27 American Beer Day Black Cat Awareness Day National Potato Day

October 28 National Chocolate Day Wild Foods Day Plush Animal Lover's Day

October 29 National Cat Day International Internet Day Hermit Day National Oatmeal Day

October 30 Buy A Donut Day Checklist Day Frankenstein Friday National Bandanna Day National Breadstick Day Pumpkin Bread Day National Candy Corn Day

October 31 Carve a Pumpkin Day Books For Treats Day Girl Scout Founder's Day National Caramel Apple Day Halloween

NOVEMBER

 Aviation History Month • Child Safety Protection Month • International Drum Month • National Adoption Awareness Month • National Caregivers Appreciation Month • National Diabetes Awareness Month • National Model Railroad Month • National Novel Writing Month • Peanut Butter Lovers Month • Real Jewelry Month • National Sleep Comfort Month

November 1 National Author's Day National Calzone Day National Deep Fried Clams Day Family Literacy Day National Go Cook For Your Pets Day National Vinegar Day

November 2 Deviled Egg Day Job Action Day

November 3 Give Someone A Dollar Today Day Housewife's Day Sandwich Day

November 4 International Stress Awareness Day National Chicken Lady Day National Candy Day National Eating Healthy Day King Tut Day

November 5 International Stout Day National Donut Appreciation Day National Men Make Dinner Day November 6 National Nachos Day Saxophone Day

November 7 Digital Scrapbooking Day Bittersweet Chocolate with Almonds Day Book Lovers Day Learn To Homebrew Day National Bison Day Little League Girls Day National Wine Tasting Day

November 8 Cook Something Bold Day International Tongue Twister Day National Ample Time Day National Cappuccino Day National Harvey Wallbanger Day

November 9 Go To An Art Museum Today Day National Scrapple Day World Freedom Day

November 10 National Vanilla Cupcake Day World Science Day For Peace & Development National Young Reader's Day

November 11 Origami Day National Sundae Day Singles' Day Veteran's Day

November 12 Chicken Soup for the Soul Day Happy Hour Day International Guinness World Records Day National French Dip Day World Usability Day November 13 Actor's Day National Indian Pudding Day Sadie Hawkins Day World Kindness Day

November 14 International Girls Day Loosen Up, Lighten Up Day National Spicy Guacamole Day World Diabetes Day Operating Room Nurse Day Pickle Day

November 15 American Enterprise Day America Recycles Day Day Of The Imprisoned Writer National Clean Out Your Refrigerator Day National Bundt Day I Love To Write Day National Spicy Hermit Cookie Day National Raisin Bran Cereal Day National Philanthropy Day

November 16 Button Day International Tolerance Day National Fast Food Day Clarinet Day

November 17 Electronic Greeting Card Day Homemade Bread Day National Baklava Day Take A Hike Day Unfriend Day International Happy Gose Day Entrepreneur's Day World Prematurity Day

November 18 National Vichyssoise Day Mickey Mouse Day National Educational Support Professionals Day Occult Day Princess Day Adoption Day Housing Day

November 19 Great American Smokeout Gettysburg Address Day Nouveau Beaujolais Day Use Less Stuff Day Women's Entrepreneur Day World Philosophy Day International Men's Day Carnbonated Beverage with Caffeine Day Social Enterprise Day Play Monopoly Day World Toilet Day

November 20 Future Teachers Of America Day International Stand Up To Bullying Day Beautiful Day National Peanut Butter Fudge Day Name Your PC Day Universal Children's Day

November 21 International Games Day Volunteer Day National Stuffing Day National Adoption Day National Gingerbread Day Pumpkin Pie Day World Hello Day Red Mitten Day

November 22 Humane Society Anniversary Day National Cranberry Relish Day National Stop The Violence Day Go For a Ride Day

November 23 Fibonacci Day National Cashew Day National Espresso Day Eat a Cranberry Day November 24 Celebrate Your Unique Talent Day Sardines Day

November 25 National Parfait Day National Tie Blackout Wednesday One On Day - day before Thanksgiving International Day For The Elimination Of Violence Against Women National Parfait Day Tie One On Day Shopping Reminder Day Jukebox Day Blase' Day

November 26 National Cake Day Thanksgiving Day Day of Mourning

November 27 Black Friday Buy Nothing Day National Bavarian Cream Pie Day National Leftovers Day Turtle Adoption Day Flossing Day Day of Listening Systems Engineer Day You're Welcome Giving Day Craft Jerky Day Pins and Needles Day Maize Day

November 28 Letter Writing Day National French Toast Day Small Business Saturday Aura Awareness Day

November 29 National Lemon Crème Pie Day National Chocolates Day Square Dance Day Electronic Greetings Day Throw Out Your Left Overs Day

November 30 Cities For Life Day Cyber Monday Computer Security Day National Mason Jar Day National Mousse Day

DECEMBER

• Bingo Month • National Car Donation Month • National Pear Month • National Write A Business Plan Month • Root Vegetables & Exotic Fruits Month • Universal Human Rights Month • Write a Friend Month • Tie Month • Operation Santa Paws • Food Service Safety Month

December 1 Eat a Red Apple Day National Christmas Lights Day National Pie Day Rosa Parks Day Wear A Dress Day Day Without Art Day Giving Tuesday World AIDS Day

December 2 Business Of Popping Corn Day National Fritters Day National Mutt Day Women Wednesday Special Education Day

December 3 National Green Bean Casserole Day Make A Gift Day National Apple Pie Day National Roof Over Your Head Day Disability Day

December 4 Cabernet Franc Day Extraordinary Work Team Recognition Day National Sock Day Santa's List Day National Cookie Day Wildlife Conservation Day Bartender Appreciation Day Faux Fur Friday Wear Brown Shoes Day International Cheetah Day Dice Day

December 5 International Ninja Day Coats & Toys For Kids Day Earmuff Day International Volunteer Day National Sacher Torte Day World Soil Day Repeal Day

December 6 National Gazpacho Day St. Nicholas Day Miners's Day Put On Your Own Shoes Day Pawnbrokers Day Mitten Tree Day

December 7 National Cotton Candy Day Letter Writing Day Pearl Harbor Remembrance Day Walt Disney Day International Civil Aviation Day

December 8 National Brownie Day National Christmas Tree Day Pretend To Be A Time Traveler Day Lard Day

December 9 Christmas Card Day National Pastry Day Techno Day International Anti- Corruption Day International Day of Veterinary Medicine December 10 National Lager Day Nobel Prize Day Human Rights Day

December 11 Holiday Food Drive For Needy Animals Day International Mountain Day National Noodle Ring Day Lost & Found Day Have a bagel day

December 12 Gingerbread Decorating Day National Ambrosia Day National Poinsettia Day Gingerbread House Day

December 13 Ice Cream Day National Hot Cocoa Day National Day Of The Horse World Choral Day Violin Day Worldwide Candle Lighting Day

December 14 International Monkey Day National Bouillabaisse Day Roast Chestnuts Day Green Monday

December 15 Bill of Rights Day International Tea Day Wear Your Pearls Day National Cupcake Day National Lemon Cupcake Day Cat Herders Day

December 16 National Chocolate Covered Anything Day Day of Reconciliation

December 17 National Maple Syrup Day Re-gifting Day Wright Brothers Day

December 18 Arabic Language Day International Migrants Day Roast Suckling Pig Day Underdog Day Bake Cookies Day Flake Appreciation Day National Ham Salad Day National Ugly Christmas Sweater Day

December 19 Holly Day Look for an Evergreen Day National Hard Candy Day National Wreaths Across America Day Oatmeal Muffin Day

December 20 Go Caroling Day Games Day National Sangria Day

December 21 Humbug Day Short Girl Appreciation Day Don't Make your Bed Day Crossword Puzzle Day Forefather's Day National French Fried Shrimp Day National French Fried Shrimp Day National Kiwi Fruit Day Look on the Bright Side Day National Short Story Day First Day Of Winter Flashlight Day Dalek Remembrance Day Ribbon Candy Day

December 22 National Cookie Exchange Day National Date Nut Bread Day Forefather's Day December 23 Festivus National Roots Day National Pfeffernusse

December 24 National Chocolate Day National Egg Nog Day National Regifting Day Christmas Eve

December 25 Christmas Day National Pumpkin Pie Day

December 26 National Candy Cane Day National Thank You Note Day

December 27 Make Cut Out Snowflakes Day National Fruitcake Day Visit The Zoo Day

December 28 Card Playing Day Call A Friend Day National Chocolate Candy Day

December 29 Pepper Pot Day Tick Tock Day

December 30 Bacon Day National Bicarbonate of Soda Day

December 31 National Champagne Day New Year's Eve Universal Hour Of Peace Day World Meditation Day No Interruptions Day Make Up Your Mind Day If you implement theses tips for you and your business, please send me an email, I would love to hear how they are working out for you. Contact me at <u>iamjujugurgel@gmail.com</u> or you may also find me on any of the social media websites @jujugurg3L